

### PNG SOLAR SUPPLY

SPIA ENTERPRISES LTD

# COMPANY PROFILE

Light Up Your Night

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The planet now has over 1 terawatt of solar panels installed, producing more than a petawatt of energy! In a world where technology is racing forward, we believe that it is possible to keep up without being dragged down financially by someone convinced that they will make all their money off your single purchase. We welcome you to compare our pricing against what you can get elsewhere.

We have a team that is able to help with design, and we handle everything for you—the international order, the import, the clearance, and the delivery. We partner with a licensed Papua New Guinean company to provide installation and commissioning as well. We dare you to find an easier way to light up your world.





# TABLE OF CONTENTS

**About Company** 

MD's Message

**How We Work** 

**Our Legal Details** 

**Our Affiliations** 

**Board of Directors** 

**Recent Projects** 

**Contact Details** 



8



# ABOUT OUR COMPANY

PNG Solar Supply is wholly owned by South Pacific International Academy, and is a business arm for the school. The school is a non-profit entity, but requires large amounts of capital to expand its capabilities and continue to provide quality education in Papua New Guinea. All profits from PNG Solar Supply go directly to those capital expenditures for the school.

PNG Solar Supply is able to provide design, procurement, delivery, and installation/commissioning for any project, from single home to mini-grid.

Our Certified Solar Energy Systems Design team is ready to start on your project.

We provided 804kW of solar panels to a client just last month. We can handle your project too!



# MANAGING DIRECTOR'S MESSAGE

There are several things I get excited about in life--I care about people. I care about stewarding our environment that has been given to us by God. I care about seeing people get access to quality electricity without having to breathe diesel fumes. And I care about making sure employees get paid a fair wage. I just so happen to get to see all those pieces come together here at PNG Solar Supply. I'm a blessed man.

Most likely, I'll get to know about your project, whether I handle it directly or not. But at the end of the day, I care about your project because it will involve people being helped.



### HOW WE WORK

- The Exploratory Stage--
  - We utilise the latest technologies to provide you with an estimate of what your power needs are; and then we provide you with a realistic estimate of how much that will cost, and how long it will take to implement.
- The Procurement Stage-We all know about the

We all know about the Foreign Exchange (ForEx) issues our nation is currently facing. Our team has 20 years of experience in Foreign Exchange and international procurement. In fact, we usually have multiple seafreight containers enroute to Port Moresby at any given time. We can get your materials in a timely manner if we do not already have them in stock.

The Installation Phase--

Through our partnership with Construction Electrical Services Ltd (www.cespng.com) we can also provide installation and commissioning. This enables us to provide a turnkey solution for your solar project.

## OUR LEGAL DETAILS

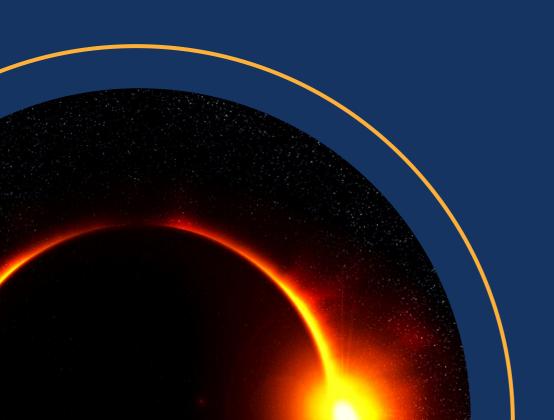


### **IPA REGISTRATION**

PNG Solar Supply 6-121029855 (see attached) SPIA ENTERPRISES LTD 1-121958 (see attached)

### IRC TAX IDENTIFICATION NUMBER

501325473 (see attached)
Certificate of Compliance -- Exempt (see attached)



### OUR AFFILIATIONS



### Solar Energy Association of Papua New Guinea



4

We are proud members of the Solar Energy Association of Papua New Guinea since 2023.

#### **Port Moresby Chamber of Commerce**



We are proud members of the Port Moresby Chamber of Commerce since 2023.

### **SunSynk Mobile**



PNG Solar Supply is an authorised distributor for SunSynk Mobile.

### **Mibet Energy Mounting Systems**



PNG Solar Supply is an authorized distributor of Mibet Energy rack-mounting systems. We incorporate passive security in our clamps, utilising a pin-torx method to prevent theft on site.



# SPIA ENTERPRISES LTD BOARD OF DIRECTORS



### **Managing Director**

Mr. Matt Allen, an American citizen, with twenty years living in Papua New Guinea. Certified in Solar Energy Systems Design through State University of New York

#### **Director**

Mr. Erick Bala, a Papua New Guinean citizen, entrepreneur, and Administrator at South Pacific International Academy

### **Director**

Ms. Jean Cooke, a Papua New Guinean citizen, administrative team leader (technical) with a major regional telecommunication company

### Director

Mr. Agima Rero, a Papua New Guinean citizen, and certified public accountant

### **Director**

Mr. Kingsley Madiu, a Papua New Guinean citizen, entrepreneur, and owner of Tolema Enterprises Ltd.

With our dynamic leadership team, we expect to always deliver a quality project for your needs.





### RECENT PROJECTS





#### Kanabea Mini-Grid

We provided design and procurement for the Kanabea Mini-grid in the hinterlands of Gulf Province. This 75 kWp solar array has 128kWh of battery storage, using Lithium Ion Phosphate batteries; and it connects 41 buildings to the mini-grid, including a Rural Health Centre, a church, and a primary school





### 5 kW single-home electrification

A missionary in Bougainville was in need of solar backup for his house, after continuous blackouts. We provided him with a LifeLynk X, along with 5 kw of solar panels, and 7.6 kWh of lithium-ion-phosphate batteries.

This is a common setup, and has been repeated in various locations.



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